

CHRISTIAN J. AHRENS

LEAD SALES SPECIALIST

CONTACT  484-753-9431  christianahrens267@gmail.com  1 South Park Ave APT 5 Coatesville, PA 19320	REFERENCES <ul style="list-style-type: none">• Kelly Mclean (MarketSource District Manager) Phone #-(610)-306-2352 Email-kemclean@marketsource.com• Max Carozza (Target Tech Team Leader) Phone #-(484)-844-4845 Email-max.carozza@target.com• Mike Wolfe (First Electric Owner) Phone #-(610)-296-9104
EDUCATION 2021 - 2023 BRANDYWINE TECHNICAL COLLEGE HIGHSCHOOL <ul style="list-style-type: none">• Scored advanced on the written and physical Electrical NOCTI• Electrical Certificate and golden tassel 2019-2023 HENDERSON HIGHSCHOOL <ul style="list-style-type: none">• Highschool Diploma• Honors	WORK EXPERIENCE MarketSource 02/2024 - PRESENT Lead Tech & Cellular Sales Specialist <ul style="list-style-type: none">• Consistently going far above sales quotas each month. Brought the store from one of the lowest performing stores in our district to number consistently reaching 1 in sales and performance out of 13 every month. Reached the top 3 for individual sales & performance out of 38 employees in the district every month.• Went 724.1% over the sales quota in December which is our busiest and most competitive month. This brought store the store to number 1 with 452% leading margins over 2nd place. Achieved 17th place for most protection plans sold out of over 1,800 employees company wide on Black Friday out.• Grew a significant customer base of loyal re-occurring clients that have referred numerous people to me and my team, growing the store even further.• Coached of my team members not only on the basics but also how to be successful with their own strengths. With consistent mentorship those individuals go over their sales quotas each month. First Electric 07/2023-01/2024 Electrical Apprentice <ul style="list-style-type: none">• Always early to arrive and working overtime to help meet deadlines on projects.• Disciplined and focused on the job to get the task done with efficiency and precision.• Worked on both residential and commercial projects as a team to achieve our goals. Target 08/2020 - 05/2023 Specialty Sales <ul style="list-style-type: none">• Always a dependable team member, took extra hours anytime there was a chance to.• Helped in any department that needed it to keep operations running smoothly.• Made it top priority to deliver amazing customer service, so the customer was provided the best information on a purchase.
HOBBIES <ul style="list-style-type: none">• Affinity for repairing & working on cars• Building & selling computers• Volunteering at my Church & SPCA	