

Hassan Wilson

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EDUCATION

University Of Houston | FALL 2024

BS in Economics and Entrepreneurship

Relevant Coursework: Financial Modeling, Analysis, Data-Driven Decision Making, Business Strategy, Ethical Finance, Leadership Development

Honors & Awards: Honors & Awards: Scholars of Finance Scholar (Top 1%), Order of SOF (Top 5%)

Core Competencies

- Financial Statement Analysis (Balance Sheets, Income, Cash Flow Statements)
- Business Decision-Making & Problem Solving
- Proficiency in Microsoft Excel, Stata, R-Studio, ERP, SAP
- Cross-Functional Team Leadership & Collaboration
- Financial Reporting & Compliance
- Strategic Thinking & Market Analysis
- Relationship Management & Customer Experience Optimization
- Data Interpretation & Reporting Automation
- High-Performance Communication & Presentation Skills

WORK EXPERIENCE

Realty Unlimited | Remote Feb 2024 – Current

Property Accountant

- Conducted end-to-end financial analysis, including monthly P&L reviews, cash flow projections, and variance analysis to improve rental property performance.
- Performed risk assessments through testing financial outcomes and credit metrics.
- Oversaw financial reporting to ensure accuracy for internal stakeholders and audit preparedness for compliance checks.
- Enhanced operational efficiency by improving budget management and lease administration.

Scholars of Finance | Houston, TX

Executive Board – Chief Executive Officer | July 2023 – 2024

- Selected from a competitive applicant pool (160+) to lead a student-managed investment fund, responsible for portfolio management and investment strategy.
- Directed a team of 33 members, driving strategic planning and fund performance optimization.

- Facilitated leadership training programs and coordinated professional development workshops with industry experts in banking and finance.

American Communications Network | Houston, TX

IBO | Oct 2018 – Present

- Managed client acquisition pipelines, using consultative sales techniques to build long-term client relationships.
- Conducted market trend analysis to find growth opportunities within telecommunications and energy markets.
- Collaborated with cross-functional teams to enhance customer satisfaction and increase lifetime value.

Boys & Girls Club of Greater Houston | Houston, TX

Youth Development Specialist | Mar 2019 – Feb 2021

- Implemented program strategies for community initiatives, for youth mentorship and leadership development.
- Organized fundraising activities and volunteer programs to drive social impact within underserved communities.

Certifications & Training

- Financial Markets & Investments Workshops – Scholars of Finance
- Market Concepts & Data Analytics Training – ACN
- Professional Development Programs – Executive Leadership Seminars, High-Level Banking & Finance Training

Community Involvement

Shape Community Center | Volunteer

- Coordinated food security initiatives and community outreach programs.